

 **brisbane**  
international

*Ready?  
Play.*



PAT RAFTER ARENA

*be entertained at brisbane international 2013*



# Ready? Play.

A record crowd of 92,804 people attended Brisbane International 2012, a 38 per cent increase on the previous year's attendance. Over 3.9 million viewers tuned into the telecast, which was an increase of 69 per cent from the previous year.

The event's official website, [brisbaneinternational.com.au](http://brisbaneinternational.com.au), reached new highs as well with 1.3 million unique visitors and over 2.9 million page views.

The feedback from all stakeholders of the tournament – the fans, the players, the media, governing bodies of the WTA and the ATP, sponsors and corporate, indicated that Brisbane International 2012 was the best yet.



On court, it was easy to see why this event has now established itself as one of the best corporate entertainment tickets in town. Kim Clijsters, Andy Murray and perhaps the best female tennis player of the modern era, Serena Williams were there. As were Queensland's own Bernard Tomic and Australia's most recent Grand Slam® champion Sam Stosur. In the end it was Andy Murray who lifted the inaugural Roy Emerson trophy and we welcomed Evonne

Goolagong Cawley onto Pat Rafter Arena to present women's champion Kaia Kanepi with the magnificent piece of silverware named in her honour.

Brisbane International raised the bar in 2012 and we now look forward with great anticipation and excitement to welcoming you and your guests to Pat Rafter Arena to enjoy another world-class event in 2013.



## brisbane international corporate suites



Our luxury twelve (12) seat corporate suites deliver the ultimate Brisbane International hospitality experience. Treat your guests to the best in entertainment and enjoy the perfect environment for relaxed networking. The corporate suites are ideally located directly behind the baseline and elevated for the perfect view.

### benefits include:

- ▶ private twelve (12) seat indoor air-conditioned suite, including boardroom style dining table, kitchenette and steward service
- ▶ premium outdoor balcony cushioned seating for all twelve (12) guests
- ▶ access to exclusive player visits (subject to availability)
- ▶ one (1) corporate car park per session
- ▶ complimentary programs provided in suites (one per person)
- ▶ access to the Brisbane International exclusive corporate bar
- ▶ company identification signage at the corporate entry and on your corporate suite door
- ▶ a selection of food and beverages available on request (additional cost)

### choose an alternative that best suits your needs:

\$29,990	all 14 sessions
\$18,900	split session package (A or B) Seven nominated sessions (limited numbers apply)

package A		package B	
RND	SESSION	RND	SESSION
1	☀ Sunday 30	1	☀ Monday 31
1	🌙 Monday 31	1/2	🌙 Tuesday 1
1/2	☀ Tuesday 1	2	☀ Wednesday 2
2	🌙 Wednesday 2	QF	🌙 Thursday 3
QF	☀ Thursday 3	QF	☀ Friday 4
MS	☀ Saturday 5	WS	🌙 Friday 4
WF	🌙 Saturday 5	MF	☀ Sunday 6



*"The Brisbane International is one of our favourite events and we've just booked in again for our fifth year running. The comfort and convenience of the Corporate Suite allows us to entertain our guests in a relaxed, first class environment and we always enjoy quality service and catering. At first we thought inviting guests to join us in the first week of January might be an issue - but we were pleasantly surprised. It's actually now a very popular and sought after ticket. We have so many great memories including meeting some of the world's best players who have visited our suite."*

**Frances McChlery**

Marketing Manager: Greenslopes Private Hospital



## brisbane international corporate boxes



Enjoy all the centre court action from the popular eight (8) seat open air corporate boxes. Located court side in Pat Rafter Arena, these boxes offer fantastic viewing and provide you and your guests with a unique opportunity to get up close and personal with the best tennis players in the world.

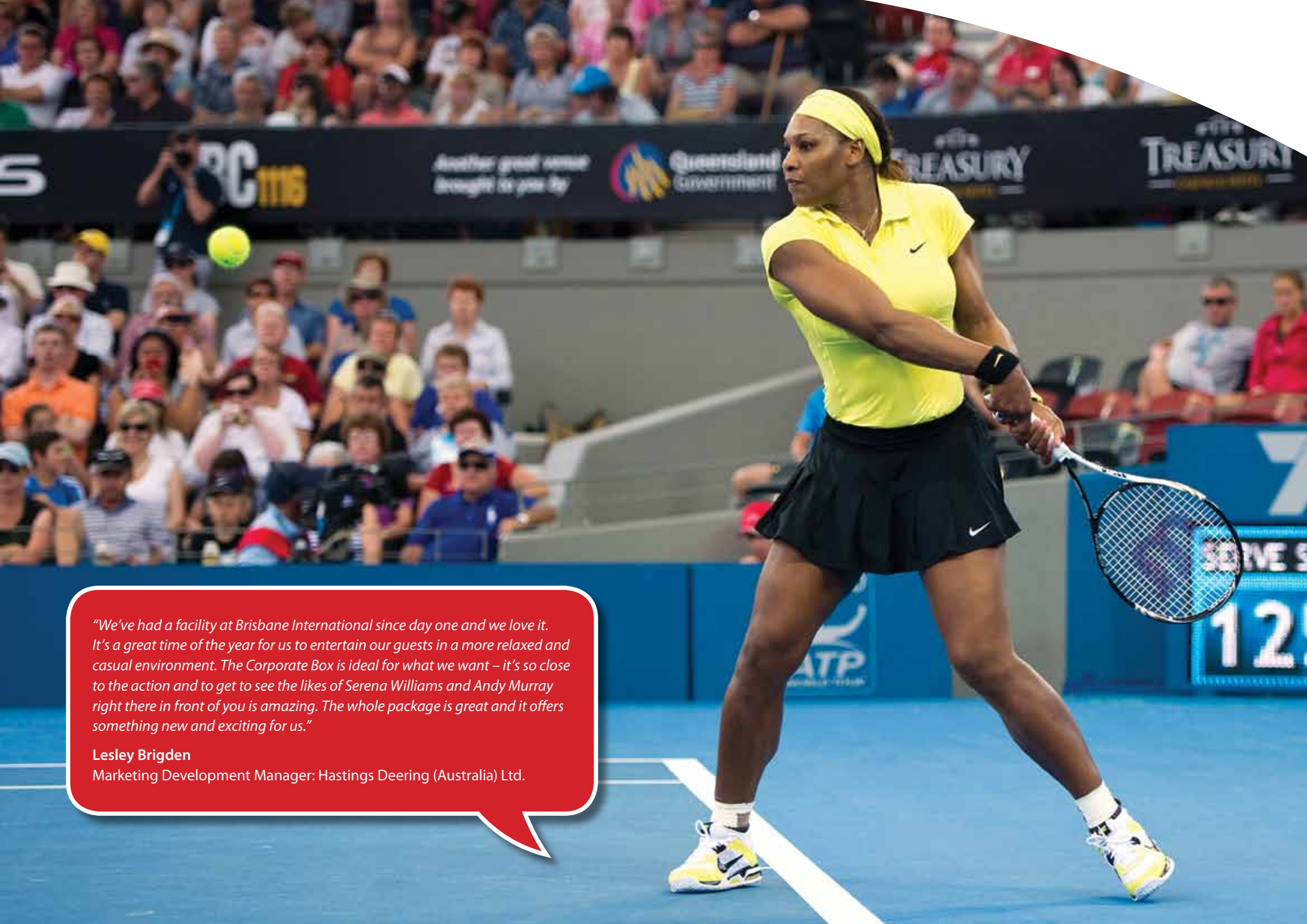
### benefits include:

- ▶ private eight (8) seat open air court side enclosure, with ice box and steward service
- ▶ complimentary programs (one per person)
- ▶ one (1) corporate car park per session
- ▶ external company signage on your corporate box
- ▶ access to the Brisbane International exclusive corporate bar
- ▶ a selection of food and beverages served to your corporate box (additional cost)
- ▶ alternative option to purchase food and beverages in the corporate dining room – available from Thursday 3–Sunday 6 January (additional cost)

### choose an alternative that best suits your needs:

\$14,950	all 14 sessions
\$8990	split session package (A or B) Seven nominated sessions (limited numbers apply)

package A		package B	
RND	SESSION	RND	SESSION
1	☀ Sunday 30	1	☀ Monday 31
1	🌙 Monday 31	1/2	🌙 Tuesday 1
1/2	☀ Tuesday 1	2	☀ Wednesday 2
2	🌙 Wednesday 2	QF	🌙 Thursday 3
QF	☀ Thursday 3	QF	☀ Friday 4
MS	☀ Saturday 5	WS	🌙 Friday 4
WF	🌙 Saturday 5	MF	☀ Sunday 6



*"We've had a facility at Brisbane International since day one and we love it. It's a great time of the year for us to entertain our guests in a more relaxed and casual environment. The Corporate Box is ideal for what we want – it's so close to the action and to get to see the likes of Serena Williams and Andy Murray right there in front of you is amazing. The whole package is great and it offers something new and exciting for us."*

**Lesley Brigden**

Marketing Development Manager: Hastings Deering (Australia) Ltd.



## *brisbane international* *baseline club*



*The new Baseline Club offers the true tennis enthusiast the perfect package. Your premium cushioned reserved seat located right behind the baseline will ensure you enjoy your tennis up close in comfort and style. Feel the on-court pressure and intense rivalries as the action heats up between the world's best players. Your premium reserved seat in Pat Rafter Arena for all fourteen (14) sessions is transferable – allowing you to share with family and friends, send along a guest or just enjoy for yourself. The Baseline Club also includes complimentary programmes and access to the exclusive corporate bar and dining rooms.*

### *benefits include:*

- ▶ premium reserved cushioned seating for all fourteen (14) sessions inside Pat Rafter Arena
- ▶ priority access to corporate car park - subject to availability
- ▶ one (1) complimentary programme per seat / per session
- ▶ access to the Brisbane International exclusive corporate bar
- ▶ option to purchase food and beverages in the corporate dining room – available from Thursday 3– Sunday 6 January (additional cost)

**\$1580**

*per seat*



*"Brisbane International has been a really big hit for us. This year will be our fourth tournament and it's fast becoming a favourite amongst our clientele. We've just renewed our eight reserved seats in the Baseline Club, which is the perfect package for us. Pat Rafter Arena is a fantastic venue - great seats, sensational atmosphere and an all round good time. . . we look forward to enjoying another tournament in 2013."*

**Kelsey Toohey**

Office Manager: Tilecorp Pty Ltd.





## *brisbane international session select*



*Brisbane Session Select is the popular all inclusive and “fuss free” option. This flexible package includes a prime reserved seat in Pat Rafter Arena, as well as a three (3) course buffet meal and beverages, served pre-session in the corporate dining room. Complimentary programme and access to the exclusive corporate bar are also included. Available on a per session basis from Thursday to Saturday (quarterfinals and semifinals) or as a package only to the women’s and men’s finals on Saturday night and Sunday. The Session Select package is the “all in one” ticket enabling you to sit back, relax and enjoy your Brisbane International experience!*

### *benefits include:*

- ▶ prime reserved seat inside Pat Rafter Arena
- ▶ all inclusive three (3) course buffet meal and beverages served in the corporate dining room
- ▶ one (1) complimentary programme per seat / per session
- ▶ access to the Brisbane International exclusive corporate bar

### *choose an alternative that best suits your needs:*

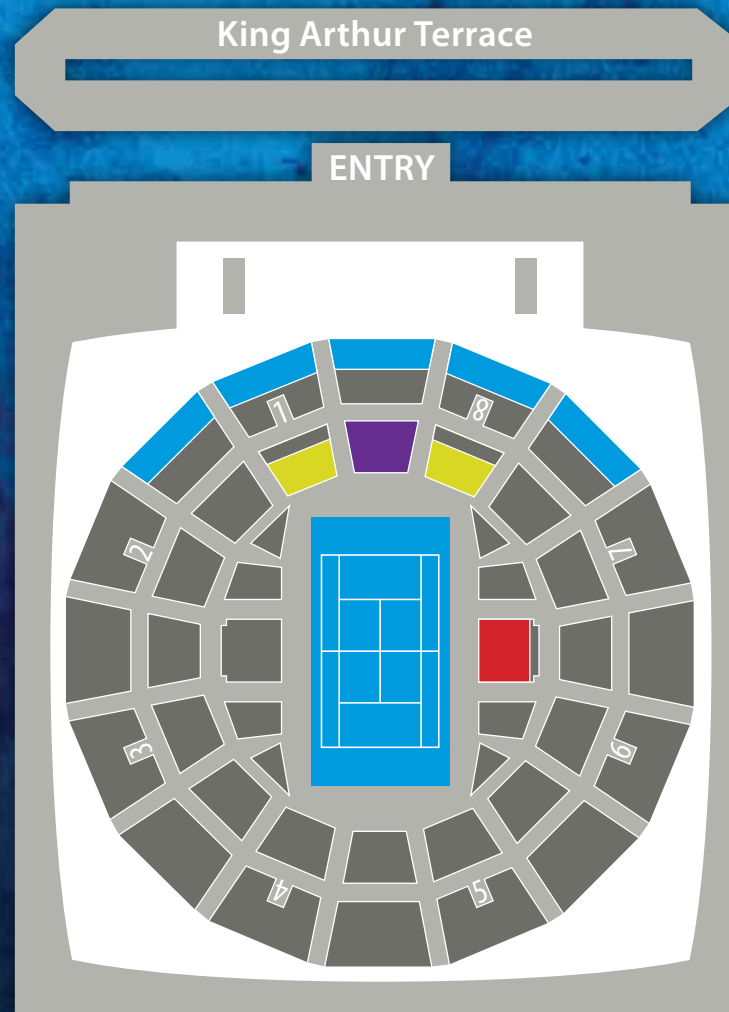
<b>\$320</b>	<i>per seat / per session</i>
<b>\$660</b>	<i>per seat / per finals package</i>



*"Blue Ribbon Seeds have been on board with Brisbane International since their first tournament in 2009, so we've seen all the superstars like Djokovic and Roddick, Clijsters and Henin – and the talent just keeps getting better and better each year! The Session Select package suits our programme best – we get to see the finals, our reserved seats offer fantastic viewing and the all inclusive catering ensures everyone gets to enjoy a great day out. Entertaining our valued clients is important to us and we really like the unique and fresh experience that Brisbane International offers."*

**Stephen Donnelly**  
Managing Director: Blue Ribbon Seeds

# pat rafter arena corporate seating guide



## seating key

■ corporate suites

■ baseline club

■ corporate boxes

■ session select

# brisbane international 2013 reservation form and tax invoice\*



package	price per seat/package (incl. gst)	no. of seats/packages	subtotal \$
corporate suite	\$29,990		
corporate suite package A	\$18,900		
corporate suite package B	\$18,900		
corporate box	\$14,950		
corporate box package A	\$8990		
corporate box package B	\$8990		
baseline club	\$1580		
<b>brisbane session select</b>			
date	round	session	
Thu 3 Jan	QF	Day	\$320
	QF	Night	\$320
Fri 4 Jan	WS	Day	\$320
	MS	Night	\$320
Sat 5 Jan	MS	Day	\$320
	WF	Night	\$320
Sun 6 Jan	MF	Day	\$660
			<b>admin fee of 3%^</b> \$
			<b>grand total (incl. gst)</b> \$

**As per the corporate conditions of sale a minimum 50% deposit is required to secure your booking. Please select one of the following options;**

- I wish to pay the 50% deposit (only available for bookings made prior to Friday 31 August 2012). Balance remaining due Friday 26 October 2012.
- I wish to pay in full

### contact details

Company name: \_\_\_\_\_

First contact name and title: \_\_\_\_\_

Second contact name and title: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Mobile: \_\_\_\_\_ Industry: \_\_\_\_\_

Email: \_\_\_\_\_

Postal address: \_\_\_\_\_

Ticket delivery address\* (only within Australia): \_\_\_\_\_

\*Ticket packages delivered via courier require a street address for a representative to accept and sign for the package during business hours. Please refer to corporate conditions of sale and entry.

- Please tick this box if you do not wish to receive additional promotional material.

**Privacy statement:** Tennis Australia requires the information requested on this reservation form to provide you with official Australian Open Corporate Package tickets and benefits and related purposes which can be reasonably expected including Tennis Australia/Australian Open promotional material. You will be able to access your personal information through Tennis Australia upon reasonable notice.

### method of payment: if paying by cheque please make payable to tennis australia

\* Tennis Australia Limited ABN 61 006 281 125. GSTR2000/17 paragraph 26 – this document will be an official tax invoice for GST when payment made.

- Cheque  EFT (see below)  Amex^  Visa^  MasterCard^

^ Please note that an admin fee of 3% will apply for all reservations paid by credit card.

Cardholder name: \_\_\_\_\_ CVV Number: \_\_\_\_\_

Card number: \_\_\_\_\_ Expiry date: \_\_\_\_\_

**EFT:** ANZ , 388 Collins St Melbourne Vic 3000. **BSB:** 013 006. **Acc number:** 836070228. **Acc name:** Tennis Australia Limited.

Please include your company name as well as package reference when transferring payment.

### agreement of conditions

I, (print name): \_\_\_\_\_

have read and agreed to the Corporate Terms and Conditions of Sale and Entry

Signature \_\_\_\_\_ Date: \_\_\_\_\_

**Reservations will only be accepted on completion of this signed form with payment.**

### please send to:

Brisbane International, PO Box 2366, Graceville, Queensland, 4075  
 Phone: (07) 3120 7933 Fax (07) 3120 7934  
 Email: michael.murphy@tennis.com.au  
 Website: brisbaneinternational.com.au

# brisbane international corporate terms and conditions of sale and entry 2013



All corporate packages are issued subject to these Terms and Conditions of Sale and Entry 2013.

## 1. corporate suites and boxes

- 1.1 The Corporate Box is a courtyrde open air box with eight seats and must not be occupied by more than eight persons at any one time.
- 1.2 The Corporate Suite is a private suite with 12 seats, and must not be occupied by more than 12 persons at any one time.
- 1.3 The client has exclusive access and use of the suite/box for the duration of the Brisbane International Event (or as otherwise agreed with Tennis Australia). The client and its guests shall only be entitled to use the corporate suite or box if they are the bearers of appropriate tickets for admission to the suite or box. All tickets provided to the client are for the sole and exclusive use of the client and its guests.

- 1.4 The suite/box is furnished and equipped with fixtures and furnishings.
- 1.5 No additions, changes, alterations or other improvements shall be made to any corporate suite or box without the prior written consent of Tennis Australia.
- 1.6 The client agrees that it shall not permit its guests to bring food or beverages into a Corporate Suite or Corporate Box.
- 1.7 Tennis Australia shall make available to the client catering via the official corporate caterer at the Event ("Caterer"). The cost of such catering is to be borne by the client.
- 1.8 Food and beverages provided by the Caterer to a corporate suite or box must not be consumed outside the corporate suite or box.
- 1.9 Tennis Australia, Tennis Queensland and the Venue owner, and their officers, agents, employees and contractor's (including the Caterer) shall be entitled to access the box as reasonably necessary.
- 1.10 Pick-a packages are only available in corporate suites and boxes and must consist of four selected sessions – one from each group (A, B, C and D).

## 2. dress code

- 2.1 Tennis Australia encourages smart, casual attire for all guests. Eg. collared shirt and tailored pants or shorts for males. No rubber thongs.

## 3. code of conduct

- 3.1 All Corporate Clients/guests are requested to comply with the following:
  - Tickets/Passes must be worn correctly at all times (tickets/passes to be worn around the neck with Corporate package, Company name, session etc facing out).
  - Children under 18 to be accompanied by an adult in all bars and dining rooms.
  - Please refrain from leaving your seats during a point, between points or at the end of a game. Please wait for a change of ends.
  - Clients/guests should refrain from carrying on any conversation with others while points are being played.
  - Clients/guests should refrain from making loud comments including questioning the abilities of any player, umpire or linesperson.
  - Clients/guests should refrain from using foul language.
  - Please ensure that all mobile phones and BlackBerries are on silent or turned off during matches.
  - Clients should be cognisant of other Corporate guests seated near them and not provoke irritable behaviour.
- 3.2 Please note: The Tournament Director has the discretion to remove anyone displaying unacceptable conduct or not adhering to the above code of conduct from the relevant area and/or the Queensland Tennis Centre.
- 3.3 Event Security also has the discretion to remove anyone displaying unacceptable conduct or not adhering to the above code of conduct from the relevant area and/or the Queensland Tennis Centre.

## 4. ticket counselling, advertising and promotions

- 4.1 Sale of each corporate package and ticket creates a contract between Tennis Australia and the purchaser which gives the purchaser a transferable but conditional license for admission to the Queensland Tennis Centre for a certain session of the Brisbane International. The license will automatically terminate if the purchaser or any subsequent transferee, without the prior written consent of Tennis Australia, resells the part or all of the corporate package or tickets(s) including but not limited to sales at a premium or through a broker or agent, advertisers or others the package or tickets(s) for sale on the internet or in any other medium; or packages, advertsises or uses the package or tickets(s) for advertising, promotion or other commercial purposes (including competitions or trade promotions) or to enhance the demand for other goods or services. If a corporate package or ticket is sold or used in breach of these conditions and the license has terminated, Tennis Australia has the right to deny admission to the bearer of the ticket, to cancel the relevant package, or to take other action, without any guarantee of a refund.

## 5. assignment

- 5.1 Corporate packages may be assigned to a single company or individual for the duration of the Corporate package in question provided Tennis Australia provides its prior written consent. Any assignment subject to the sole discretion of Tennis Australia, which reserves the right to refuse any assignment. Tennis Australia will only consider requests to assign packages where there is a

written commitment from the assignee, including its agreement to be bound by these Terms and Conditions.

- 5.2 Corporate package will remain responsible for the assignee of the package and the individual holder(s) of the allocated ticket(s), and will indemnify, defend and hold harmless Tennis Australia against all loss, cost, expense and liability in relation to the sale and use of the ticket(s) or package.
- 5.3 Any requests to assign Corporate packages must be made in writing and directed to the Tournament Director, Brisbane International. If a request is granted, Tennis Australia will obtain any necessary information from the assignee and will arrange for any signage and catering to be printed in the assignee's name where possible and applicable (see clause 10.1).
- 5.4 Permission will not be given by Tennis Australia for Corporate packages to be broken up and sold on an individual session, or sessions, basis. Any assignment must be of a whole package, that is 14 sessions to the one client for Corporate Suites, Corporate Boxes and Baseline Seats.
- 5.5 Session Select Packages are not able to be assigned.

## 6. dining

- 6.1 Any requests by a Corporate package holder to combine dining with other companies and/or individuals who have purchased the same package must be made in writing to Tennis Australia at least 12 hours prior to the relevant dining time. Tennis Australia reserves the right to refuse any such requests.

## 7. reservations

- 7.1 Subject to clause 7.4, reservations will only be accepted on receipt of a completed and signed order form together with part payment of 50% of the purchase price prior to Friday 31 August 2012.
- 7.2 The remaining 50% balance payable must be paid on or before Friday 26 October 2012. Late payment may result in alteration to seat allocations, and/or withdrawal of part payment option for Brisbane International 2013.
- 7.3 Tennis Australia will send a confirmation letter/receipt to all corporate clients in respect of package(s) purchased for Brisbane International 2013 upon clearance of full payment.

- 7.4 Notwithstanding anything in this clause 7, Tennis Australia cannot guarantee that all requested reservations will be successful, and reserves the right to reject any application for tickets in its absolute discretion (and will return any payment already received by it).

## 8. payments

- 8.1 In consideration of being granted the use of the Corporate Packages, the client will pay Tennis Australia the applicable fees set out on the reservation form at the time of submitting that reservation form.
- 8.2 The reservation form becomes an official tax invoice for GST purposes when payment is confirmed by Tennis Australia.
- 8.3 All prices are inclusive of GST. Tennis Australia reserves the right to adjust prices due to any increase or decrease in GST.
- 8.4 Where any payment amount for Corporate packages exceeds the cardholder's daily limit, it is the responsibility of the cardholder to contact their financial institution to gain pre-approval for the transaction prior to payment being made.
- 8.5 Tennis Australia advises, and the client acknowledges, that an Admin Fee will apply in respect of all credit card purchases, where any portion of the total fee is paid by credit card.
- 8.6 The Admin Fee for purchases will be 3% for all card types – Inclusive of GST.
- 8.7 EFT details:  
ANZ  
388 Collins St  
Melbourne 3000  
BSP - 013 006  
Account Name – Tennis Australia Limited  
Account NBR – 836070228  
Please include your company name as well as package reference when transferring payment.

## 9. tickets

- 9.1 Tickets will only be issued upon receipt of full payment.
- 9.2 All tickets will show company or individual identification. In the case of Corporate Suites and Boxes the company's identification will also appear.
- 9.3 All tickets will be delivered by registered post. Clients may elect to arrange alternative options to registered post at their own expense.
- 9.4 Tickets will be delivered to a nominated Brisbane address for all international clients.
- 9.5 Tickets ordered prior to Friday 26 October 2012 will be delivered to the nominated delivery address in November 2012.
- 9.6 Lost or stolen tickets, can be reissued on:
  - a) Payment of a fee of \$25 for each lost or stolen ticket,
  - b) Receipt of a written request specifying the number of lost tickets and session details, as well as row and seat numbers (where applicable).

## 10. signage, advertising and promotions

- 10.1 The company signage must be the company's business or trading

name or in the case of an individual, the first and/or surname only. The client will be required to provide their company logo to Tennis Australia's appointed contractor for signage by 26 October 2012. Please note, signage text and font is at the discretion of Tennis Australia and signage can only be provided if there is no conflict with existing event, Tennis Queensland or Tennis Australia sponsors (as determined by Tennis Australia in its absolute discretion).

- 10.2 No advertising or promotion by a Corporate Hospitality Client or their guests will be permitted within the Queensland Tennis Centre site or surrounding precinct without the prior written consent of the Tournament Director.

## 11. indemnity and liability

- 11.1 Corporate hospitality clients are responsible for the acts and omissions of their employees, invitees and guests whilst at the Queensland Tennis Centre; and the corporate hospitality client agrees to release and indemnify, defend and hold harmless Tennis Australia and Tennis Queensland, and their respective employees, servants and agents, in respect of any loss, liability or expense whatsoever (including damage caused to the corporate box and the cost of repair or replacement of any fixtures, furnishings and equipment) and howsoever arising (including legal fees on an indemnity basis or, if deemed inappropriate, on a solicitor/client basis) resulting from or in connection with the acts of omissions of that corporate hospitality client's employees, invitees and guests, or the client's breach of these Terms and Conditions.

- 11.2 To the maximum extent permitted by law, the corporate hospitality client agrees that Tennis Australia, Tennis Queensland and their respective officers, directors, employees, representatives and agents are released and discharged of and from any and all claims, demands, suits, damages, loss and injury that the corporate hospitality client may suffer or sustain by negligence or otherwise. To the extent that Tennis Australia, Tennis Queensland and their respective officers, directors, employees, representatives and agents cannot exclude liability then, to the maximum extent permitted by law, their aggregate liability is limited (at its election) to repaying or resupplying any of the corporate hospitality client or supplying or resupplying any tickets which have been reserved for the corporate hospitality client in accordance with these Terms and Conditions of Sale and Entry.

## 12. refunds and transfers

- 12.1 All packages are non-refundable.
- 12.2 Once confirmed, seats, corporate boxes and/or dining cannot be relocated. Subject to these Corporate Terms and Conditions of Sale and Entry, corporate session packages and tickets are not transferable to other sessions.

- 12.3 The Brisbane International match schedule is subject to change and may be altered at the sole discretion of the Tournament Director of Brisbane International at any time. The client will not be entitled to any refund if scheduled match or matches do not occur on the scheduled day or time.

## 13. general

- 13.1 Tennis Australia reserves the right to refuse to sell Corporate packages to any company or individual.
- 13.2 Tennis Australia, acting in good faith, reserves the right in its absolute discretion to determine the final location of seats.
- 13.3 Seat allocations for Brisbane International 2013 are no guarantee of same seating at future tournaments.
- 13.4 Any issues regarding dispute or interpretation of these Corporate Terms and Conditions of Sale and Entry must be resolved in accordance with the laws of State of Victoria, Australia and the parties submit to the jurisdiction of the courts of that state.
- 13.5 In addition to these Corporate Terms and Conditions of Sale and Entry, ticket bearers are bound by any published conditions contained on tickets as well as the Brisbane International Conditions of Sale and Entry as published at [www.brisbaneinternational.com.au](http://www.brisbaneinternational.com.au) or provided on request, as amended from time to time.
- 13.6 Tennis Australia reserves the right to vary these Terms and Conditions at any time by providing 30 days written notice.
- 13.7 All clients should note (including corporate clients) that this is an outdoor sport. Therefore it is highly recommended that you bring appropriate protection from the sun and weather generally (ie. hats, sunscreen, raincoats or warm clothing depending on the weather conditions) regardless of the location (whether indoor, outdoor, under cover or uncovered) of your allocated seat.

## 14. force majeure

- 14.1 Neither party will be liable for any delay in performing or failure to perform its obligations under these Terms and Conditions if the delay or failure results from any event beyond the control of the parties, including but not limited to any act of God, fire, explosion, flood, war, acts of terrorism, travel restrictions, theft, malicious damage, strikes, lock-outs, or industrial action of any kind, government regulation or requirement and a restraint by a government or governmental agency ("Force Majeure Event").
- 14.2 If a party is prevented from or hindered in performing its obligations under this Agreement by a Force Majeure Event, performance of those obligations is suspended to the extent that and such non performance will not be deemed to be a breach of these terms and conditions.

## *awards*

- ▶ Q Sport - Queensland Sport Event of the year: 2009
- ▶ ATP International Group Award of Excellence Best fan experience: 2012





*contact us*

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